

Questions and Answers for Monday February 10, 2025 through Friday February 14, 2025

DUE February 18, 2025

DATE	QUESTIONS	ANSWERS
2/14/25	Section E, Proposal Attachments , requires Insurance/Medicaid payment procedures. Please clarify what level of detail the OEC is requesting.	<ul style="list-style-type: none"> OEC is requesting the applicant's full procedure (internal and external) on the claiming and billing process for CT's Birth to Three system.
2/14/25	Section E, Proposal Attachments , please clarify what information you are requesting in the Organizational Budget.	<ul style="list-style-type: none"> The information OEC is requesting in the organizational budget include staff FTE, salary, and job title.
2/14/25	Section III, D Main Proposal Submission Questions and Prompts, subsection Budget: The RFP states: <i>Submit a detailed budget using the OEC's standard budget template. The budget should reflect how funding awarded will be utilized and include a narrative description of the spending plan. This should include itemized one-time, start-up costs, and recurring annual and monthly costs.</i> The budget spreadsheet layout does not support the requested itemization of services. Please confirm that you intend for the budget template to simply reflect hourly rates, etc. and that the itemization of services costs should be detailed in the narrative description rather than in the budget template.	<ul style="list-style-type: none"> That is correct, the budget should reflect recurring annual and monthly costs while the budget narrative should include the itemization.
2/14/25	Section III, D Main Proposal Submission Questions and Prompts, subsection Budget: The RFP states: <i>Respondents are advised that a responsive budget must limit annual administrative costs to 10% of the total budget.</i> Please confirm that the total budget is the referenced \$1.8 million. If not, please provide the "total budget" amount.	<ul style="list-style-type: none"> The total awarded during the three-year contract will be \$1.8 million.
2/14/25	Section III, D Main Proposal Submission Questions and Prompts, subsection Budget: Would the State consider an alternative pricing model? For example, a dollar or percentage amount associated with specific scope tasks?	<ul style="list-style-type: none"> OEC would discuss an alternative pricing model, with the cap of \$1.8 million for the three-year contract with the selected vendor.
2/14/25	General SOW: Please provide the monthly average number of claims that need to be manually input into the system by the vendor for the previous year.	<ul style="list-style-type: none"> OEC will discuss this information with the selected vendor.

2/14/25	General SOW: Please confirm the average monthly call volume (inbound and outbound) that the current vendor has handled over the last year.	<ul style="list-style-type: none"> The inbound volume is approximately 100 calls a month. We do not have the outbound number. Note that the numbers will vary based upon the self-directed tasks the providers will be able to do.
2/14/25	General SOW: What are the current hours of operation offered for providers to call with questions.	<ul style="list-style-type: none"> OEC would discuss the hours offered with the selected vendor. OEC is most interested in the time to respond to provider questions. Questions from Birth to Three contracted providers come in via email and calls. The expectation would be that both are available.
2/14/25	II.B. Background and Problem Statement: The RFP states: <i>The successful applicant will be submitting insurance preauthorization's on behalf of contracted providers and determining the appropriate payers through an agreed upon adjudication process.</i> <ol style="list-style-type: none"> Is the current vendor submitting preauthorization's? If yes, how does that process work currently? 	<ul style="list-style-type: none"> OEC will discuss this information with the selected vendor.
2/14/25	II.B. Background and Problem Statement: Please provide the data points related to private insurance and Medicaid claims (e.g., claims submitted, approved, amounts paid, etc.) for Fiscal Year 2024	<ul style="list-style-type: none"> This information can be found on page 11 of the Request for Proposals.
2/14/25	II.B. Vision for Success: The RFP states <i>the successful CBO will also have an efficient and modernized data system that can securely transmit data between the system and Birth to Three's transactional database.</i> <ol style="list-style-type: none"> How many unique systems will the CBO need to integrate with? 	<ul style="list-style-type: none"> A. There will be one data system the CBO will integrate with. B. The integration format will Be API based for security and ease of use. All data will be JSON format and file will be attached as objects.

	b. Is there a required integration format (API, SFTP file exchange, etc.) that is desired?	
2/14/25	Please confirm that Connecticut no longer requires any payment from parents for EIS, therefore, tasks related to parent fee collection detailed in attachment DM0027_17OECB23P1PCG_B23 are not required in the proposed scope.	<ul style="list-style-type: none"> The state no longer collects parent fees; therefore, this will not be included in the proposed scope.
2/14/25	Will the CBO vendor be required to track any payments made by a private health insurer to a parent for EIS that needs to be paid back to the program?	<ul style="list-style-type: none"> The CBO will be responsible for tracking payments, including those that need to be paid back to the program.
2/14/25	Given a contract start-date of July 1, 2025, what is the expected date for a new CBO system to be operational?	<ul style="list-style-type: none"> The expectation is that the system will be operational on July 1. Onboarding timeline will be discussed with the selected vendor.
2/14/25	Is there a goal for a portion of the contract to be set aside for any special business certifications (e.g., MBE, WBE, etc.). If yes, what is the percentage and does achieving the goal add any points in the evaluation?	<ul style="list-style-type: none"> There are no specific expectations to set aside a portion of this contract for special business certifications. See the RFP evaluation criteria for scoring details.
2/14/25	Section II, D Scope of Service Description, number 7 indicates <i>produce regular quality data reports and other lists...</i> Please elaborate on this and/or provide examples of these reports.	<ul style="list-style-type: none"> OEC will discuss this information with the selected vendor.
2/14/25	Section II, E Contract Management /Data Reporting, item A indicates <i>Provide OEC quarterly reports...on the percent of revenue billed to commercial insurance and denied.</i> Please provide a sample of this report.	<ul style="list-style-type: none"> OEC will discuss this information with the selected vendor.