# EARLY START CT Pre-Contract Process Training

May 15, 2025



# Welcome!

Presenter: Lindsay Raymond, OEC Grants and Contracts Our goal today is to help you be **ready** to contract with OEC.

Whether you are a new or existing Vendor, you will:

- Understand the process and timeline for Vendors to be ready to contract with OEC.
- Learn how to submit required paperwork and where resources are available for support.



### Agenda

Introductions to the Pre-Contracting Phase

### **Step 1: Establishing Vendors**

Important Information for New & Existing Vendors, Forms

- Step 2: CORE Vendor Set Up
- **Step 3: CTsource Registration**
- **Step 4: Important Contract Documents For Review**

**Reminders, Key Points & Timelines** 



# Step 1: Establishing Vendors



# **Establishing Vendors with OEC**

- Are you a "new" vendor/supplier/contractor or an "existing" Vendor?
- Are you registered to do business in the State?

Check online at *business.ct.gov*.





#### Build Your Business in CT

Welcome to Business.CT.gov. No matter your business needs, we're here to help. Start a business, expand a business, or find out what licenses, permits, and filings you'll need to begin. Business.CT.gov can help you:

SEARCH

- Find Business Services
- Register Your Business
- Get LLC Forms and Fees
   Obtain Licenses and Permits
- Start Your CT Business Today



#### Connecticut Office of the State Comptroller



### **Vendor Forms**

#### **K** BACK TO "DOING BUSINESS WITH THE STATE OF CONNECTICUT

Before commencing performance for the State and throughout the Agreement Term, and during the time that any provisions survive the termination of the Agreement, the Contractor shall:

A. complete and email the following to the Agency with whom you are Contracting

- 1. Vendor Profile Form (SP-26NB)
- 2. Vendor ACH Form
- 3. Copy of Voided Check
- 4. W9
- B. Upload electronic copies of the following to CTSource
  - 1. Notarized Campaign Contribution Certification
  - 2. Completed Affirmation of Receipt and Adherence to State Ethics Laws
  - 3. Current W9
  - 4. Insurance Coverage
    - 1. Declaration Page
    - 2. Certificate of Insurance (Acord Form)
    - 3. Policy Endorsement

**IMPORTANT**: Additional documentation and/or certifications not listed here may be required as outlined within the RFP and/or negotiation process. The CTSource documentation outlined above is required to be updated *annually* with CTSource *before* each anniversary of the effective date during the Agreement Term along with any additional required documents or certifications outlined in the RFP and/or negotiation process.

To manage and view *all* documents with CTSource, go to My Account > Edit Main Org Info > Organization Attachments.

## **Vendor Forms**

- <u>Vendor Forms » Office of the State</u> <u>Comptroller » State of Connecticut</u>
- <u>Vendor Form & W-9</u>
   Make sure your legal business name is the name you use on all sites and forms.
- The Contract must be signed by the authorized official listed on the Vendor form.



### **STATE OF CONNECTICUT - AGENCY VENDOR FORM**

IMPORTANT: ALL parts of this form must be completed, signed and returned by the vendor.

### **READ & COMPLETE CAREFULLY**

SP-26NB-IPDF Rev. 4/10

**Clear Form** 

COMPLETE VENDOR LEGAL BUSINESS NAME	Taxpayer ID # (TIN): SSN FEIN				
	WRITE/TYPE SSN/FEIN NUMBER ABOVE				
BUSINESS NAME, TRADE NAME, DOING BUSINESS AS (IF DIFFERENT FROM ABOVE)					
BUSINESS ENTITY: CORPORATION LLC CORPORATION LLC PAU	RTNERSHIP LLC SINGLE MEMBER ENTITY				
NON-PROFIT PARTNERSHIP INDIVIDU	UAL/SOLE PROPRIETOR GOVERNMENT				
NOTE: IF INDIVIDUAL/SOLE PROPRIETOR, INDIVIDUAL'S NAME (AS OWNER) MUST AF	PPEAR IN THE LEGAL BUSINESS NAME BLOCK ABOVE.				
BUSINESS TYPE: A. SALE OF COMMODITIES B. MEDICAL SERVICES C.	BUSINESS TYPE: A. SALE OF COMMODITIES B. MEDICAL SERVICES C. ATTORNEY FEES D. RENTAL OF PROPERTY				
	(REAL ESTATE & FOUIPMENT)				
E. OTHER (DESCRIBE IN DETAIL)					
UNDER THIS TIN, WHAT IS THE PRIMARY TYPE OF BUSINESS YOU PROVIDE TO THE ST.	ATE? (ENTER LETTER FROM ABOVE) $\rightarrow$				
UNDER THIS TIN, WHAT OTHER TYPES OF BUSINESS MIGHT YOU PROVIDE TO THE STA	ATE? (ENTER LETTER FROM ABOVE) $\rightarrow$				
NOTE: IF YOUR BUSINESS IS A PARTNERSHIP, YOU MUST ATTACH THE NAMES AND TITLES OF ALL PARTNERS TO YOUR BID SUBMISSION.					
NOTE: IF YOUR BUSINESS IS A CORPORATION, IN WHICH STATE ARE YOU INCORPORATED?					
VENDOR ADDRESS STREET	CITY STATE ZIP CODE				

Add Additional Business Address & Contact information on back of this form.					
VENDOR E-MAIL ADDRESS	VENDOR WEB	SITE			
<b>REMITTANCE INFORMATION:</b> INDICATE BELOW TH	E REMITTANCE ADI	DRESS OF YOUR I	BUSINESS. SAME AS	VENDOR A	DDRESS ABOVE.
REMIT ADDRESS STREET			СІТҮ	STATE	ZIP CODE
CONTACT INFORMATION: NAME (TYPE OR PRINT)					
1 <sup>st</sup> BUSINESS PHONE:	Ext. #	HOME PHONE:			
2 <sup>ND</sup> BUSINESS PHONE:	Ext. #	1 <sup>st</sup> PAGER:			
CELLULAR:	•	2 <sup>ND</sup> PAGER:			
1 <sup>st</sup> FAX NUMBER:		TOLL FREE PH	ONE:		
2 <sup>ND</sup> FAX NUMBER:		TELEX:			
WRITTEN SIGNATURE OF PERSON AUTHORIZED TO	O SIGN PROPOSALS	ON BEHALF OF	THE ABOVE NAMED V	ENDOR	DATE EXECUTED
			←SIGN F	IERE	
TYPE OR PRINT NAME OF AUTHORIZED PERSON			TITLE OF AUTHORE	ZED PERSO	N
IS YOUR BUSINESS CURRENTLY A DAS CERTIFIE	D SMALL BUSINES	S ENTERPRISE?	YES (ATTACH COP	Y OF CERTIF	TICATE) 🔲 NO
IS YOUR BUSINESS CURRENTLY A CT DOT CERTIFIED DISADVANTAGED BUSINESS ENTERPRISE (DBE)? 🔲 YES 🔲 NO					
IF YOU ARE A <i>State Employee</i> , indicate your Position,					
AGENCY & AGENCY ADDRESS					
PURCHASE ORDER DISTRIBUTION:					
(E-MAIL ADDRESS)	(E-MAIL ADDRESS)				
NOTE: THE E-MAIL ADDRESS INDICATED IMMEDIATELY ABOVE WILL BE USED TO FORWARD PURCHASE ORDERS TO YOUR BUSINESS.					

## **Agency Vendor Form**

- All Vendors (even existing Vendors) are required to fill out the Vendor Form and include DBAs.
- Be sure the name on the Vendor form and your FEIN/SSN matches your legal name from the Business.Ct.gov website. Indicate any DBAs. If your name does not match, you must email Erica at OEC.
  - The legal business name must be used for the contract\*
- Send to OEC: erica.previti@ct.gov

Form <b>W-9</b>
(Rev. December 2014)
Department of the Treasury
Internal Revenue Service

### Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

iterna	nevenue Service			
	<ol> <li>Name (as shown</li> </ol>	on your income tax return). Name is required on this line; do not leave this line blank.		
	2 Business name/d	lisregarded entity name, if different from above		
e				
c Instructions on pa	3 Check appropriat Individual/sole single-member Limited liability Note. For a sin the tax classifi	te box for federal tax classification; check only <b>one</b> of the following seven boxes: proprietor or C Corporation S Corporation Partnership r LLC r company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership ngle-member LLC that is disregarded, do not check LLC; check the appropriate box in cation of the single-member owner. ructions)	Trust/estate hip) ► Exe the line above for Co (Apple)	Exemptions (codes apply only to rtain entities, not individuals; see tructions on page 3): empt payee code (if any) emption from FATCA reporting de (if any) ofies to accounts maintained outside the U.S.)
ciți	5 Address (number	, street, and apt. or suite no.)	Requester's name and	address (optional)
be				
8	6 City, state, and Z	IP code		
ďб				
	7 List account num	ber(s) here (optional)		

### W-9

- New Vendors: Send the W-9 to <u>erica.previti@ct.gov</u> at OEC and upload the W-9 on CTsource. (<u>Please send in the same email as your</u> <u>Vendor Form</u>).
- **Existing Vendors**: Confirm the legal business name is the same on:
  - Business.ct.gov
  - W-9
  - CORE
  - CTsource

If the business name is different on any of these sites or forms, please email <u>erica.previti@ct.gov</u> as soon as possible.

### W-9 cont.

- All Vendors (new and existing) must upload their <u>W-9 to</u> <u>CTsource annually during the contract</u>. (CTsource will be discussed on future slides)
  - W-9s should be reviewed annually and any name changes should be updated and sent to OEC <u>before</u> the start of each contract year.
  - OEC does not monitor if you update your submission each year. It is the Contractor's responsibility to keep all forms and names current to avoid payment delays.

# Vendor Direct Deposit (ACH) Form

If you are a new or existing Vendor and you would like ACH (direct deposit of checks from the State for payment) please fill out the following form, follow all directions and submit to the email address on the form with an electronic copy of a cancelled check.

https://osc.ct.gov/vendor/directdeposit.html





	Vendor Di Election F Revised Jul	irect Depo orm – Co ly 2022	osit (ACH) mpany c andvf@ct gov	STAT OFFICE OF T Acc	E OF CO THE STA ounts Pay- 165 Capito rtford, CT	NNEC TE CO able Div ol Avenu 06106-
_	eman ques		c.apuvi(ajci.gov			
	Part 1 Ve	ndor Info	rmation			
	Business N	ame:				
	Contact Na	me:				
	Title:					
	Address:					
	City:				State:	
	Contact En	nail:				
	Vendor Sel	lf-Serve (V	VSS) contact email	(s):		
	Please list	below the	e name of the indi	vidual(s) who are a	uthorized	to mak
	Authorized	l Name 1:				Author
		Email:				
		Phone:				
	Part 2 Acc	count Info	ormation			
	Bank Name	e:				

# Summary for Step 1: Establishing Vendors

- Check your business.ct.gov profile
- Fill out and return all Vendor forms to OEC
- Remember business names, #s must match!
- Remember that the Contract must be signed by the authorized official listed on the Vendor form.

# STEP 2: CORE VENDOR SET UP



# CORE

CORE is the State's Vendor self-serve fiscal portal.

### <u>CORE allows Vendors to view:</u>

- Contracts
- Invoices
- Payments



Your Vendor name and FEIN must match your submitted forms and business.ct.gov name and on CORE!

## **VENDOR SET UP**



ABOUT US

HOME

ACCOUNTS PAYABLE DIVISION OFFICE of the STATE COMPTROLLER Vendor Resources

NEWSROOM

If you do not have a CORE VSS user id: Set up your Vendor profile and Request a USER ID (guide) by logging into the "Set Up" your VSS profile button.

# • Website: https://osc.ct.gov/vendor/index.html

CONTACT

CT.GOV

Search

🚯 🔰 🙆





### Vendor Set Up:

### One Stop Vendor Portal Information

- Help Guides
- Log ins
- Support
- Password Reset
- <u>Vendor Resources OSC</u> https://osc.ct.gov/vendor/in dex.html

Welcome

#### OFFICE of the STATE COMPTROLLER Central Accounts Payable Supplier Portal

**Welcome** to the State of Connecticut Supplier Portal, as of March 2018 this portal replaces the Vendor Self Service (VSS).

Changes include enhanced security features, new format, and additional content.

Contact Us

0 0 -

0 0 -

#### E-mail: osc.apdvf@ct.gov

Please include "VSS" in the subject line when contacting the help desk via email regarding the Supplier Portal.

#### Telephone:

(860) 702-3400

#### Hours of Help Desk Availability:

Monday - Friday: 8am - 4pm

#### Hours of Supplier Portal Access:

Monday - Saturday: 4am - 8pm

upplier Login			
User ID			
Password			
	Sign In		
1	Forgot Passwo	rd ?	

#### Announcements

VSS System Upgrade

#### eSupplier Portal (VSS) Upgrade

**IMPORTANT!!** The system was recently upgraded. All Users should clear cache before signing in. Please click <u>here</u> for instructions on clearing cache.

#### Helpful Links:

- IRS W-9 Form
- Doing Business with the State
- State Agency Contacts Accounts Payable
- State Agency Contacts Purchasing
   Direct Depent (ACLI) Application Instruct
- Direct Deposit (ACH) Application Instructions
   Besset Resourced Instructions
- <u>Reset Password Instructions</u>

#### FAQs

#### Problems/Issues

- Who do I contact with a question about payments due to me?
- Who do I contact with a question about my vendor data?

#### Registration

Why is it necessary to register as a Supplier?

Who is a Supplier Administrator?

- How do I submit a Supplier Registration Request?
- How long does it typically take for a new supplier to complete the registration process?

#### General Information

### Logging Into **CORE** VSS For The First Time

 <u>https://corevss.ct.gov/psp/FN</u> <u>VSS/SUPPLIER/ERP/h/?tab=DEFAU</u> <u>LT</u>

- Job Aid for Clear Cache
- Help Guide Here
- Hours of operation: 7am-8pm
   M-F, limited hours on the weekend.
- Common issues- guides here
- Save often!



### Office of Early Childhood

## **CORE VENDOR SET UP CONT**

 For newly registered Vendors, after you receive your CORE VSS user id- please send your user id, contact email and contact name to

erica.previti@ct.gov at OEC.

• OEC will review and establish your permissions to view your contracts and payment information.

## Summary: Step 2 CORE set-up

- Log into CORE or Request a User ID
- For newly registered Vendors, send your user id, email and name to OEC
- Log in to CORE with your User ID and <u>make sure your Vendor</u> <u>name, FEIN/SSN match your Vendor forms and your</u> <u>business.ct.gov filing!</u>



# STEP 3: CTsource VENDOR SET UP





### CTsource CONTRACT BOARD

- All Contracts in the State are required to be posted publicly.
- Example of what is listed publicly.
- Information on the contract symbols are available in the vendor resource guide <u>HERE</u>

## **CTsource**

CTsource is the State's contracting portal. The site allows the public to view all state contracts.

The portal allows Vendors to submit all required contracting forms and information on their workforce.

CTsource log in: https://portal.ct.gov/das/CTsource/login?language=en\_US





Home Agency Services V Procurement V Grants V Employee Services V News And Updates V About DAS V Contact Us V

CTsource log in: https://portal.ct.gov/d as/CTsource/login?lan guage=en\_US

-	ogin to crsou	ICe		
	Enter Username			
Use	ername			
	Enter Password			
Pas	sword			
	Login			16
	E			it you
	<u>Forgot password?</u>			need
		Powered by Proactis	J	

## Vendor Set Up

- Existing Vendors: Try to login
  - Review your business name and information
- **New Vendors**: Create a user id and create your Vendor profile (guide here)
- ALL Vendors: Upload your required documents and your OPM
   Campaign Form to the Portal. Under "Additional Required Attributes," you will enter information about your workforce.



### **CTsource PORTAL**

Highlighted Items on this slide will help you to remember what to upload on the site.



\*\*\* OPM 1 is an ethics form for the State. It is available here and <u>requires a</u> <u>Notary's certification</u>: <u>https://portal.ct.gov/opm/fin-psa/forms/ethics-forms</u> \*\*\* Municipalities do not fill out an OPM1 or a W-9.

### **OPM 1: Campaign Contribution Certification**

#### OPM Form 1

- Ethics form for transparency in contracting
- It is to be filled out for **all** officers/principals in the company or business.
- It states that you have not provided a campaign contribution to an elected official to obtain this contract
- Please check initial certification for each annual submission.
- Please read the directions carefully and if your status changes during a contract year, please resubmit following the instructions for an updated change.



#### STATE OF CONNECTICUT CAMPAIGN CONTRIBUTION CERTIFICATION

Written or electronic certification to accompany a bid or proposal or a non-competitive contract with a value of \$50,000 or more, pursuant to C.G.S. § 9-612.

#### INSTRUCTIONS:

Complete all sections of the form. Attach additional pages, if necessary, to provide full disclosure about any campaign contributions made to campaigns of candidates for statewide public office or the General Assembly, as described herein. Sign and date the form, under oath, in the presence of a Commissioner of the Superior Court or Notary Public. Submit the completed form to the awarding State agency at the time of submission of your bid or proposal (if no bid or proposal– submit this completed form with the earliest submittal of any document to the state or quasi-public agency prior to the execution of the contract), and if there is a change in the information contained in the most recently filed certification, such person shall submit an updated certification either (i) not later than thirty (30) days after the effective date of such change or (ii) upon the submittal of any new bid or proposal for a contract, whichever is earlier.

#### Check One:



Updated Certification because of change of information contained in the most recently filed certification

## Summary: Step 3 Ctsource Set-up

- Login to CTsource
- <u>Make sure your Vendor name, FEIN/SSN match the</u> <u>information from your Vendor forms and business.ct.gov</u> <u>filing.</u>
- Upload all required documents to contract– W-9, OPM1, insurance documents and complete the workforce analysis section under "Additional Required Attributes."

Office of Early Childhood

# **STEP 4: Review Part II** Standard Terms and Conditions of State Contracts



### PART II. TERMS AND CONDITIONS

The Contractor shall comply with the following terms and conditions.

- A. Definitions. Unless otherwise indicated, the following terms shall have the following corresponding definitions:
  - 1. "Bid" shall mean a bid submitted in response to a solicitation.
  - "Breach" shall mean a party's failure to perform some contracted-for or agreed-upon act, or his failure to comply with a duty imposed by law which is owed to another or to society.
  - "Cancellation" shall mean an end to the Contract affected pursuant to a right which the Contract creates due to a Breach.
  - "Claims" shall mean all actions, suits, claims, demands, investigations and proceedings of any kind, open, pending or threatened, whether mature, unmatured, contingent, known or unknown, at law or in equity, in any forum.
  - "Client" shall mean a recipient of the Contractor's Services.
  - 6. "Client Agency" shall mean the agency of the State of Connecticut that is entering into this Contract.
  - "Contract" shall mean this agreement, as of its effective date, between the Contractor and the State for Services.
  - 8. "Contractor Parties" shall mean a Contractor's members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, servants, consultants, employees or any one of them or any other person or entity with whom the Contractor is in privity of oral or written contract (e.g.

- The Standard Terms and Conditions of <u>ALL</u> contracts for the State of CT.
- Nonnegotiable- statutorily required and prevail if another term contradicts.
- Provide protections for Contractor and the State and ensure the State's- "the people of the State's"- interests are met.
- Its important to understand the terms so that you know what the expectations are for you as a contractor.



### **Components of The PART II Terms & Conditions**

- Section A are the definitions for the Terms and Conditions
- Section B are client (the people a contractor works with) related safeguards for information, for reporting of neglect and of required background checks.
- Section C are your obligations as a Contractor- <u>this is a very</u> <u>important section</u>. It describes your rights; your relationship to the State and who is responsible in situations; how you must maintain business records; establishing insurance riders; subcontracting, reporting; filing the workforce analysis (as mentioned earlier); protecting confidential information; filing with the IRS and other important duties.



- Section D are the terms for amendment (which means updating the contract during the term of the contract); termination of the contract for various circumstances and the process/expectations if the State or a Contractor needs to terminate the contract.
- Section E is for Statutory and Regulatory Compliance with State and Federal policies: including HIPAA, the ADA, priority hiring designations, nondiscrimination policies, Freedom of Information, Campaign contributions (as mentioned earlier) and state ethics policies among other policies listed. There is a consultant section that refers to doing business with former state employees and the requirement to disclose that information.

# SUMMARY STEP 4: Purchase of Service(POS) Contract - PART II

Review the Part II standard terms and conditions with a legal advisor prior to receiving the contract from OEC to help ensure the contract signature and review moves swiftly!



# Timeline & Key Reminders



# **Timeline Overview**

Complete the precontract process as described in this training starting <u>today</u>

Go to the Early Start Website and familiarize yourself with Part II.



Contracts will be sent out starting in late May for Review and Signature upon OEC receipt & review of All Required Forms

Return Contracts for Execution by the deadline given

Begin preparation <u>today</u> for your contract work to start on <u>July 1</u><sup>st</sup>!



### Quick Registration Checklist: Are You Ready To Contract?

Торіс	Did You?
<b>Step 1: Are you registered as a Vendor?</b> Be sure to send in W9 & Vendor Paperwork if needed	
<b>Step 2: Are you registered for CORE access?</b> Did you share your log in and request permissions from OEC?	
<b>Step 3: Are you registered for CTsource Access?</b> Did you post your completed OPM1, all forms and workforce analysis?	
Reminder: Do your legal business name and FEIN/SSN match on all sites and all forms for the Contract?	

### \* Full Checklist is online





#### Home > Early Start CT Resources

Programs and Services	
Overview	
Birth to Three	
Care 4 Kids	~
Child Care and Development Fund (CCDF)	~
Early Childhood Facilities Construction and Renovation Grant Program	
Early Start CT	/
Overview	
How Early Start CT Works	
Local Governance Partners	
Resources	
Family Bridge	`
Help Me Grow	
Home Visiting	`
State-Funded Early Care and Education Programs	~
News – Programs and Services	

### **Early Start CT Resources**

### Contract Information & Resources For RFA Awardees

#### Check Back Often for Updated Resources through July 1

- Precontract Checklist for Vendors to be ready to Contract
- Pre Contract Process Slide Deck, May 15, 2025
- <u>Verify you are an active registered business with the State of CT</u>
- Vendor Form
- <u>W-9</u> 🗗
- Instructions for the W-9
- <u>ACH Direct Deposit Form for Vendors</u>
- <u>CORE VSS log in</u>
- <u>CORE support guides</u> Click the link first for help guides. Additional help guides and N Instructions are available <u>here</u>. If you need further support, please email <u>osc.apdvf@c</u> and put VSS Help in the subject of the email.
- <u>CTSource log in</u>
- <u>CTSource User Guides</u> and <u>OEC Tip Sheet for CTSource</u>
- <u>OPM 1</u>
- Part II of the OEC standard contract for review

# **OEC Website**

### Early Start CT Resources -Connecticut Office of Early Childhood

### **QUESTIONS?**

Please submit any questions you have from todays webinar to both <u>oec.statefunded@ct.gov</u> and <u>erica.previti@ct.gov</u>

A frequently asked question doc will be posted within a week as well as the recording from this presentation and the slide deck on <u>https://www.ctoec.org/early-start-ct/</u>

FAQS will be provided weekly as questions come in.

Check the website often for updates.



### **ADDITIONAL RESOURCES FOR SUPPORT**

If you are a new vendor and need individual assistance, please contact – <u>erica.previti@ct.gov.</u>



<u>Please list in the subject "New Vendor Support</u> <u>Needed"and your preferred language - English or</u> <u>Spanish</u>

# Additional Resources for Support Cont.

To Learn More about the Women's Business Development Support Program:

https://ctwbdc.org/what-we-do/child-care-business-support-program/

To Request Support From The Women's Business Development Support Program, Visit:

https://ctwbdc.wufoo.com/forms/wbdc-support-request-for-oec-earlystart-awardees/



THANK YOU!

